



Video - Advanced Services

We provide a collection of advanced video services that allow you to outsource the management of some or all of your video conferencing services. These services include the following:

- + [Conference Room Integration](#)
- + [Video Managed Services](#)
- + [Video Network Solutions](#)

For a complete listing of advanced video services, please contact your sales representative.

Conference Room Integration

In this era of global instant communication, a challenge for today's organization is to use the most cost-effective communication system to improve its productivity. There is no need to make a video call for a ten-minute meeting, but for the President's company-wide presentation to be effective, you'll need the visual impact of an enterprise-wide videoconference system.

UNMATCHED ENGINEERING EXPERTISE

Today's integrated systems require a unique combination of AV and IT expertise and experience. We have access to vendors with some of the best AV engineers, project managers and technicians in the country. See below for some examples of past installations:



Scios Corporation, Fremont, CA.
Winner, Presentation Magazine's
Best Presentation Rooms (BPR) Contest,
Boardroom Category



Titan Corporation, Annapolis Junction, MD.
Grand Prize Winner, Presentation Magazine's
Best Presentation Rooms (BPR) Contest,
Auditorium Category



University of California, Berkeley.
Grand Prize Winner, Presentation Magazine's
Best Presentation Rooms (BPR) Contest,
Classroom and Training Facilities Category

For additional information about our conference room integration program, please contact your sales representative.

Managed Services

Our managed services for video represent a collection of capabilities which allow customers to outsource the management of some or all of their video conferencing services. Under the managed services for video umbrella, we offer:

- + Bridge management
- + Remote endpoint management
- + Web-based scheduling and conference room resource management
- + Dedicated personnel to support video conferencing usage, call monitoring and equipment maintenance
- + Equipment purchase, maintenance and next day service

Video Network Solutions

Now you can choose a network plan that suits your business and financial needs. You can choose between two types of network plans:

- + Video Connect IP - an alternative video network plan that provides high-quality conferencing with guaranteed service levels at a lower cost than standard high-speed (business class) networks.
- + Video Intelligent IP - the plan that is best suited for mission-critical video overlay networks which require 100% guaranteed service and access.

Whatever your requirements, we can assist you in providing the proper network plan – one that will deliver a quality connection time after time.

VIDEO CONNECT IP

Video Connect IP offers two low-cost video network options (Connect IP256 and Connect IP512) that are perfect for customers that need basic network solutions with guaranteed SLAs. Through Connect IP256 and Connect IP512 you receive high-quality IP video network connectivity for your video conferencing point-to-point and multipoint calls, while saving money since your video traffic is carried over Synchronous DSL.

VIDEO INTELLIGENT IP

With the Intelligent IP video network solution, state of the art segregated PVC traffic ensures your video does not compete with other Internet or intra-net traffic. We have configured the network so that Intra-VPN video, Video Reservations scheduling/bridging access, secure off-net calls using our bridging services, and IP-ISDN Gateway services are the only services that can be utilized via this segregated network. (Overlay network can be configured for overflow data traffic when not in use by video conferencing access. Extra charges and equipment required.)

For additional details, please contact your sales representative.